Quick overview of 16 personality types (from TypeLogic.com)

**ENFP** – Idea people and people people. Want to help and be admired. Strong Values and viewpoints. At work: pleasant and friendly, interact with positive and creative manner. Great brainstormers. But get distracted and tend toward procrastination. Dislike small, uninteresting tasks. Most productive with some Js who work on details.

**ENTP** – “Clever.” Verbally and cerebrally quick. Love to argue. Innovative and ingenious at problem solving. Fond of “toys” to solve. Basically optimists. Little patience with those they think wrong or unintelligent, but genial overall when not harassed by life. Quick to spot kindred spirits. Best communicating approach is straight-forward.

**INFP** – Never lose sense of wonder. Ability to see good in almost anyone or anything. Extreme depth of feeling often hidden. Struggle with issue of own ethical perfection. It’s not good vs. bad so much as good vs. evil, but good ultimately triumphs.

**INTP** – Pensive analytical. Get deep in thought and actually oblivious to surroundings. Easy-going and amenable until principles violated. Do not wish to make spectacle of themselves. Haunting sense of impending failure. They 2nd-guess themselves. Like language, systems.

**ENFJ** – Great interpersonal skills and unique salesmanship. See themselves as helpers and enablers. Global learners—see the big picture. Expansive focus. Have tremendous entrepreneurial ability. Know and appreciate people. Apt to neglect themselves and needs for the needs of others. At risk for being hurt by less sensitive. Take on more of others’ burdens than they can bear.

**ENTJ** – Natural tendency to marshal and direct. Requires little encouragement to make a plan. Larger-than-life in describing projects/proposals. Decisive. See what needs to be done and assign roles to others. Remain resolute in conflict. When challenged, may by reflex be argumentative.


**INTJ** – Can have many expertise areas. They know what they know, and what they don’t. Perfectionists, but pragmatic. Have imagination and reliability. May disregard authority. They do what they know. Intellect and incisiveness. Little patience and less understanding of small talk.

**ESTJ** – Thrive on order and continuity. Focus involves organization of people. Joiners – seek out like-minded companions in groups. Need for belonging. Family is central focus. Tradition, service are important. Outspoken. Positions should be earned.
**ESTP** – Spontaneous. Active. Satisfaction from acting on impulse. Enjoy activities involving power, speed, thrill, and risk. Drive for competition. Admission of weakness feels like failure. Admires strength in self and in others. Love to be center stage.

**ISTJ** – Inspectors. Keen sense of right and wrong, especially in area of interest or responsibility. Devotion to duty. Effusive expression of emotional warmth is draining. Like facts. Do a step-by-step approach. Frustrated by others; inconsistencies. Keep feelings to themselves unless asked. Like traditions and established organizations.

**ISTP** – Interest tends to be more mechanical than artistic. Save their energy for a project or adventure they feel is worthy of their time. Need personal space. Need a lot of flexibility to be spontaneous, which makes them sometimes inflexible if their lifestyle is threatened. Generally express themselves non-verbally, but can be masters of the 1-liner. May have trouble with abstract learning—prefer hand’s on. Have a need to live on the edge whether in career or hobbies.


**ESFP** – Love people, excitement, telling stories, and having fun. Spontaneous, impulsive. Love to entertain. Attracted to new ideas, new fashions, new Anything. Love to talk to people about people. Sometimes think and talk in spider-web approach—jumping from thought to thought.

**ISFJ** – Characterized above all for desire to serve; need to be needed. Can be relied upon for loyalty, high quality of work. Those around them often take them for granted or take advantage of them. Bad at delegating. Unwilling to toot their own horns because it’s wrong to want any sort of reward for doing work even though they feel they deserve more credit. Their actions don’t call attention to themselves. Often overworked, Methodical and accurate workers. Good with people in small groups or 1-on1. Patient. Genuinely sympathetic.

**ISFP** – First to hear the different drummer. Live in the here and now. Impulses yearn to be free and are often loosed when others least expect it. Can be charming and ingratiating—full of compliments, or may be all of and detached. Can have a competitive natures. Interest held better through experiential learning rather than organized education.