WIN BIG with Grant Champions!

Access workshop slides:

- Go to main portal http://www.fultonschools.org
- On the main banner, click on ‘District’
- Click on ‘Department Directory’
- Scroll down and select ‘Grants’
Topics of Discussion for today’s workshop

• Introductions
• Mentimeter Activity
• Learning Outcomes
• Office of Grant Development Website
• Grant Champions Program Overview
• Strategies for Mining Local Resources
• DonorsChoose.org
• Kahoot! Activity
• Briefly share a bit about yourself including...
  – Where do you work?
  – Have you written any grants before?
  – Have you received any grant awards?

• Go to https://www.menti.com/d9ffbd and provide single word responses for the question: “What resources do you need in your classroom?”
“What resources do you need in your classroom?”
Learning Outcomes

- Knowing where to find valuable resources on the Grant Development website
- Understanding the grant approval process
- Forming a Grant Champion Team
- Developing competitive grant applications
- Learning grant development tips and tricks to find funding and WIN BIG!
We have a web presence on two sites:

Office of Grant Development on the main portal

Office of Grant Development on the employee portal

Bookmark this site to access the monthly Grant Alert
Online Resources

Twitter Feed with Current Grant Opportunities

Past Grant Development Presentations

Upcoming Events

Grant Exemplars

Recent Grant Awards

Monthly Grant Alerts

Grant Champions is designed to build the capacity of local schools to develop competitive grant proposals by providing professional development, grant resources, and consultative support. Grant Champions serve as the school’s liaison with the Office of Grant Development.

List of Current Grant Champions (by school)

If you are interested in fostering grant development within your school, contact Ashley Garrison to learn more about the Grant Champions Program.

Workshops

Grant Champions workshops provide consultative support, grant writing tips and tricks and resources on a variety of programs for those interested in grant development, funding opportunities and grant research.

Past Grant Development Presentations:

Upcoming Events

6/5/2017 8:00 AM WIN BIG with Grant Champions at Summer Summit!
More details to follow. Stay tuned!

(More Events...)

Process

Click the ‘Process’ link above to learn more about grant development including grant tools, exemplars, and grant approval forms.

And the Grant Award Goes to...

Highlights of recent grant awards:
Grant Development Approval Process

- Inform Principal of intent to submit a grant proposal or intent to participate in a grant with another organization.

- Discuss grant objectives, alignment to strategic plan, grant budget, reporting requirements, roles and responsibilities, etc.

- Complete the online Grant Approval Form

- Submit Grant and let us know if awarded.
Participating in Grant Champions is an opportunity to build your grant development skills and secure additional funding for your school or department.

The Office of Grant Development provides grant resources and consultative support to help you navigate the grant approval process and develop competitive grant proposals.

As a Grant Champion, you will lead the grant development efforts for your school and try to submit at least one grant proposal during the school year.

The time Grant Champions invest in the program will vary, from an hour a month to an hour a week, based on the needs of your school/department and the structure you develop.
1. **Form a Grant Committee** (Principal, Teachers, Staff, Parents, SGC members)

2. **Assign team member duties** (Grant lead, researcher, grant writer, proofreader, community liaison)

3. **Know your School's strategic plan** (Discuss the school’s funding needs and resource gaps)

4. **Review Monthly Grant Alerts** (and follow twitter alerts)

5. **Mine local resources** (Partners in Education, Corporate partners, local service groups, faith based community, etc.)

6. **Prepare grant proposal and budget**. Submit online grant approval form.

7. **Submit your proposals** and earn grant funding for your school!
Mining for Local Resources

**Identify where parents work** - Possible opportunities for Corporate Contributions, Corporate Foundation grants, Matching Grants, ‘Dollars for Doers’

**Reach out to the local business community** – Chamber, Partners in Education, retail stores and restaurants in the area, etc.

**Review Strategic Partners** - Non-profit organizations that support the school and have a 501(c)3 IRS determination letter, e.g., school foundations, YMCA, Boys and Girls Club, etc.

**Connect with local service organizations** that may have a grant program - Rotary, Kiwanis, Junior League, faith-based organizations, etc.

**Find professional organizations** of which your teachers are members - Many offer grants, contests, scholarships to members, e.g., National Council of Teachers of Mathematics, National Science Teachers Association, etc.

**Research grant opportunities** at [http://foundationcenter.org/atlanta](http://foundationcenter.org/atlanta)
Grant Writing Tips and Tricks

Create a grants calendar with your team

Assign a Grant Researcher to look for funding opportunities

Ensure that your proposal aligns with the funder’s area of focus

Look at past grantees and the amount funded

Determine eligibility and follow the grant instructions carefully

For a online grant proposals, copy and paste the questions into Word

Don’t write in isolation, rely on your grant team

Contact the program officer with any questions

Start small and keep trying!
To develop a DonorsChoose.org grant, teachers should:

2. Select “Get started!” to create a teacher account.
3. Log in to your teacher account and submit your first project!

- **What do you need for your classroom?**
  - Projects in the $300-$400 range are much more likely to get funded

- **What’s your story? It’s essay time for teacher.**
  - Read other project “stories”
  - Make sure to proof read very well, not just for spelling.

- **Do you have pictures which communicate the project need?**
  - Make sure the picture is compliant with DonorsChoose and FCS guidelines and of good quality

* TIP - Projects with links to teachers Facebook almost always get funded
Kahoot! Activity

Kahoot!

- From your phone’s browser, enter: kahoot.it
- Enter Game PIN
- Enter a creative Nickname

- Note, most questions have more than one correct answers.
Questions
WIN BIG with Grant Champions!

2017 Summer Summit June 5th – 8th 2017

Office of Grant Development:
http://www.fultonschools.org/en/divisions/strategy/Grants/Pages/Grant%20Development.aspx

Ashley Garrison, garrisona@fultonschools.org and Kelly Hopkins, hopkinsk@fultonschools.org
How it works

1. Choose the exact items you need and describe how they'll benefit your students.

2. People, companies, and foundations can help fund your request.

3. Once funded, we'll send the resources directly to your classroom.

Get started!
How do I create a project?

1. Choose the project type?

2. Tell about your students
   Donors love to read about what makes students special.

3. What does your classroom need?
   Choose a vendor to start shopping for materials.
How do I create a project?

4. Choose your materials and add them to your cart.

5. When you are done shopping, Summarize Cart and click “Save and Continue”.
6. You will be guided through the remaining steps to describe your project and submit for funding.

Inspire donors with a photo from your classroom. Use this guidance:
How do I submit a project?

• Review your project, then click “Submit Your Project”!

Creativity and Critical Thinking Through Art

This is where you summarize your needs in one sentence.

My Students

High school grade at a Title I school located just outside of southeast DC. As a teacher in a low-income, high-crime neighborhood, many of my students face significant challenges born in and out of the classroom that impact their learning.

Despite the many challenges these students face at such a young age, they deserve an engaging and exciting learning experience.

My students are determined workers and love art. Hands-on projects and activities that help them with the content material provide them with such experiences on a daily basis so that they may develop a lifelong love of learning.

My Project

The use of graphic calculators will be used daily in our math classes. The upper-level classes have been using the calculators for the past four years, but with your donation, the lower-level classes will also have access to the technology. With the transition to Common Core standards, students have been given larger, real-world problems that require technology at an earlier age. Introducing graphic calculators in the middle grades helps students develop a foundation that connects them more closely to the mathematics. Donors will need to be on the lookout for this project in the future.

Goals

High-income students access to new technology is an investment in their future.

What happens next?

• DonorsChoose.org volunteers will review your project and post it on the site.
• Once it’s posted, donors can visit the site and choose to fund the project.
• Once a project is funded, DonorsChoose.org orders the materials, ships them to the school, and collects a thank-you package for the donors.
• For complete rules, see DonorsChoose.org.